



Why value added produce is better for your bottom line

Now more than ever, using pre-cut fresh vegetables makes good business sense. The restaurant industry has been hit hard by minimum wage increases. Labor is an issue for everyone. Finding and retaining good employees is a never ending struggle. On paper, the invoice price appears to be higher for pre-cut produce, but it's not that simple. You may be surprised at how much the cost of whole product increases when you look at the whole picture. Here are some things to consider:

Features & Benefits of Pre-Cut Produce

- **100% usable product**
- **Reduced waste:** Pre-cut products reduce waste at the store level, as there are no bulk trimmings to be disposed of. Pre-cut produce is packed in poly bags or food-safe tubs that reduce packaging waste.
- **Less liability:** Pre-cut produce drastically reduces the risk of workplace injury by removing knives from the food preparation process.
- **Prep time and labor costs: Pre-cut is ready to use NOW.** No need to wash, trim and cut. Do you pay someone to come in early to do all the prep work before you open? Do you do it yourself?
- **Product consistency:** Customers expect uniformity. It's difficult if not impossible to keep size and shape consistent every time.
- **Efficiency:** Creates efficiencies in the restaurant "assembly line", allows more time for other tasks.
- **Reduced storage space:** Pre-cut products are more efficiently packed, taking up less storage space

One 10 lb. case of machine diced peppers is the equivalent of .9 bushels of whole peppers.

To yield the same amount by hand, you would need 1.2 bushels.

How many hours of labor are required to get all your vegetables prepped for use? How much do you pay per hour?

The machine used to cut peppers can produce 45 lbs. of ready to use product in one minute, or 2,700 lbs. per hour.



DESCRIPTION	PACK	CODE
Red Onions Sliced	2/5 lb.	240458
Red Onions Diced	2/5 lb.	250268
Onions Pizza Cut	2/5 lb.	250262
Onions Diced	2/5 lb.	250263
Onions & Peppers Pizza Cut	2/5 lb.	250266
Peppers Pizza Cut	2/5 lb.	250340
Peppers Diced	2/5 lb.	250341
Mushrooms Thick Sliced 1/8 in.	10 lb.	250470
Mushrooms Thin Sliced 1/16 in.	10 lb.	250480